



**Enterprise
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**THE
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By  Enterprise
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Facing the jargon jungle of supplier approval? 10 ways to help you navigate through

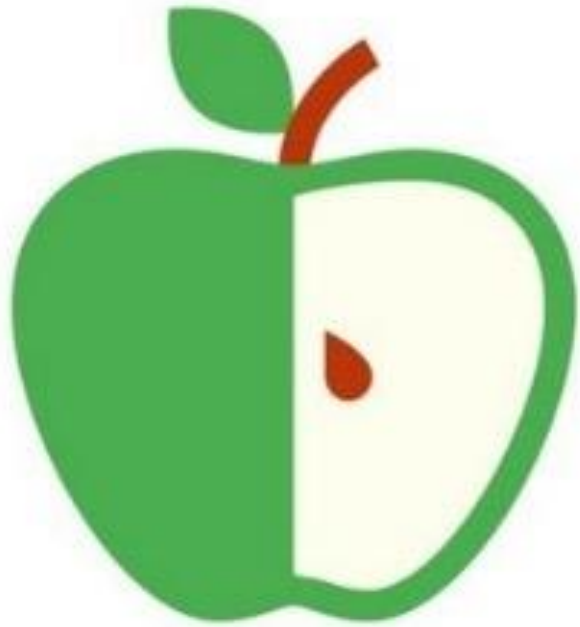
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Alimenti

Food Sciences Ltd

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The story behind Alimenti Food Sciences



Love Food!
Love Science!



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10 ways to help you navigate through



1. Don't Click to Agree without reading what you are agreeing to



2. Do your research on the customer. Understand their pain points



3. Understand Specifications and what they are telling your customer that you are selling..



4. Get control over your supply chain



5. Understand the specific technical requirements of each customer



6. Do you need accreditation? Get it if you do.



7. Get your HACCP plan updated



8. Microbiology – understand the jargon and what it means. Review regularly



9. Route to market



10. Understand the expected Volume & timescales



11. Ask if you don't understand!



Offer to The Food Exchange attendees
Free 45 minute call.
Book via <https://alimenti.co.uk/food-exchange>

